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# **PROFILE BOOK.**

Produced for the Study Trip to Germany in September 2016 by



The European Community Foundation Initiative (ECFI) is housed at the Association of German Foundations in Berlin. Our partners (UK Community Foundations, Initiative Bürgerstiftungen, Centrum pre filantropiu in Slovakia) work throughout Europe.

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## ANJA BÖLLHOFF

Coordinating Director European Community Foundation Initiative Berlin Germany anja@communityfoundations-europe.org www.communityfoundations-europe.org

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I want to connect the German CFs that I know quite well with the European group, want to assure that things work without any problems, the group is provided with all the information and requirements they need.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

What are the similarities and what are the common signs of CFs in Europe? Are there the same problems and challenges in the different life cycles of CF's in Europe?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

As a part of the team I am interested in all the experiences of both groups

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

Creative, peace building and strong civic force in all European countries, most in maturity life phase and able to give answers on local problems.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Green, salad and fruits, elephant and cheetahs.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Wenn viele kleine Leute an vielen kleinen Orten viele kleine Dinge tun, können sie das Gesicht der Welt verändern" ("If many small people in many small places do many small things, they can" change the face of the world").



#### ATALLAH KUTTAB

Founder SAANED for Philanthropy Advisory Potsdam Germany akuttab@saaned.com www.saaned.com

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

To gain better understanding on CF in Europe in terms of cross learning, latest developments in the field, stories from the ground and in the field, and latest practices related to CF and networking with practitioners in this field.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

What approach is being followed in supporting CF? What is the balance between assets and needs? How CF in Europe is similar to others around the world? How are they different? How CF evolved over the last twenty years? Any significant change since the beginning of CF establishment?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

Apply what is being developed in Germany in my settings.

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

Playing a stronger role in the philanthropy sector by engaging a larger segment of society in the support of positive social change.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Blue is my colour. Stuffed Vegetables my favourite food. All baby animals!

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

"Climbing starts when reaching the top" by Gubran Khalil Gubran – Lebanese writer



#### **BITA ZERBES**

President Board Cluj Community Foundation Cluj-Napoca Romania bitazerbes@gmail.com www.fundatiacomunitaracluj.ro

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I am interested in learning from the experiences of other CFs, particularly the functioning of their Boards, but also how they assess their impact and ensure the work of the foundation is truly representative of the needs of the community at large. I expect to return with a broader understanding regarding the diversity of approaches that can work for CFs and thus enrich my capacity to contribute to the work in my own community.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

I question our efficacy, impact and how well we are able to truly respond to the needs of our community. I question how we are able to strive towards becoming a community leader promoting collaboration and civic engagement.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

I think such experiences broaden one's vision and understanding leading to a heightened capacity to creatively contribute to the needs of one's own community.

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

Widespread and capably making a significant impact at the grassroots in building vibrant, inclusive and prosperous communities around Europe.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Emerald green, sushi, my dog.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

"So powerful is the light of unity that it can illuminate the whole earth."



# BORIS STREČANSKÝ

Peer Learning Expert European Community Foundation Initiative Bratislava Slovakia boris@communityfoundations-europe.org www.cpf.sk

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

Meet new friends. Learn new skills. Try to understand how CFs learn from their practice and if they learn? I would like to explore what the learning process at the level of small CF is, how the learning can be put in practice and what the major barriers of it are?

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How does the CF work in a local context in promotion models of community self help and altruism? How does it promote the bridging social capital? How do CFs learn from their practice and do they learn? What is the learning process at the level of small CF and how can the learning be put in practice and what are the major barriers of it?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

The participation in the Study Trip will allow me to come back to my organization with the enriched perspective on the philantrophy development practice in Germany. But probably most important will be the interaction and conversations with my peers from other European countries on various topics raging from learning, culture of giving or development.

#### BRANKA KASELJ

Executive Director Community Foundation Slagalica Slagalica Croatia branka.kaselj@zaklada-slagalica.hr



# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

To build relationship with German CF's practitioners, to exchange experiences and lessons learned with study trip participants especially on board related issues and community philanthropy (local resources, involving of community, fundraising ideas) ...

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How to deal with big challenge for CF in Croatia – why anyone should give to CF instead of giving directly to organization or individual in need especial in times of lasting economic crises? How to avoid putting beneficiaries in our focus and their needs that should be covered by the state budget (i.e. basic social, health and/or humanitarian issues)

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

Answers on above mentioned topics/questions as well as other gained knowledge will be discussed in the team and if appropriate new practice will be implemented in our work.



# DANKO NIKOLIĆ

Executive Director Zajecar initiative (Western Balkans CF Initiative) Zajecar Serbia dankon@zainicijativa.org www.zainicijativa.org

## WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I find the Study Trip potentially useful for facilitating relationship building between German CF and those from Western Balkans. Such a relationship could have various forms (bilateral internships and exchanges, know how sharing etc.). Generally, as contexts in Germany and Western Balkan countries are very different, simple replication of models and approaches might not be possible. However I firmly believe that successful practices of German CF can be used as an inspiration, lessons learned and even rolemodels for their counter-parts in the Balkans. When it comes to the specific topics, it would be good to know how community boards of German CF are structured and how they are functioning as well as, what strategies are applied to ensure the community legitimacy of CFs. I am also very interested to learn more about the way that German Association of Community foundations is working, particularly about the services and assistance that it provides to its members. Similarly, it would be good to know about the forms of collaboration between individual CF in Germany within (or even outside) this Association if any. Finally, experience in working with German-based CF support organisations, particularly in terms of assistance provided, will be highly appreciated.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

What are specific dynamics within a community that could boost or even undermine a cultural of giving (money, time) of individuals? How to engage diaspora members to give to a community that they are originally coming from? What are the most effective approaches to map diaspora? Is the endowment building a dream or a reality for CFs coming from economically disadvantaged regions with less developed philanthropy and giving traditions?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

The first and foremost, I believe that my participation in the CF Study Trip could be beneficial for the planning process of emerging Western Balkans Community Foundations Development Initiative. Simply, during the visit, the relevant knowledge will be shared, information and experience that could be useful for planning and structuring the approaches and modalities related to the strengthening of CF sector in Western Balkans. Back home, I will be able to share these informations and experience with other partners involved in the Western Balkans Community Foundations Development Initiative. Also, contacts established with other CF from Germany might be beneficial for this process. Finally, the experience from this Study Trip might also be very useful for the establishment of the membership based association of CFs in Western Balkans, something that Zajecar Initiative is seeking to facilitate.

### DANKO NIKOLIĆ



### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

In united Europe :) With established links among each other, built endowments and more effective in addressing the needs of communities they serve.

# WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Colour: Black; Meal: Pizza; Animal: Cat.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

,Kaniš li pobijediti, ne smiješ izgubiti" – ,'If you want to win, you must not lose." (Alan Ford comic book)

### DEJAN PERIĆ

Executive Director Step Forward CF Zajecar Serbia dejanp@zainicijativa.org www.fondacijaiskorak.rs



## WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

As a participant of several study trips I have had the opportunity to learn much about the work of CFs from the Central and Eastern Europe and USA. I did not have an opportunity to get acquainted with the way of working of German CFs so far, what I find very relevant, having in mind the fact that each region in the world has own unique specificity regarding the development and performance of CFs and the related sector.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

My specific questions relate to the sustainability of CFs working in economically less developed regions and those with underdeveloped practice of community philanthropy as well as to the building of legitimacy and trust in the community.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

I will share the knowledge and experience gained during this Study Trip with my colleagues in the Step Forward Community Foundation during our internal meetings as well as with the members of our Community Board. Furthermore, I will seek to share the experience

#### **DEJAN PERIĆ**



with my colleagues from two other emerging CF initiatives from Serbia, what could be useful in terms of further development of CF sector in the country.

# WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

I see European CFs as a developed network of sustainable structures across the continent that actively cooperate on sharing experience and good practice, representing a key pillar of development in own communities.

# WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Blue; Spaghetti carbonara; Cats

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Čovek ima samo ono što daje. "A person only has what he/she gives"

#### DOROTA KOMORNICKA

Board Chair and CEO Snow Mountain Community Foundation Wójtowice Poland dorotak@flms.pl www.flms.pl



## WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

- 1. Establish relationships with NGOs in order to co-operate in UE funds application process.
- 2. Master efficient fundraising.
- 3. As a president of federation I would like Poland to become an official member of European CF Network.

### WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How to cope with burn out syndrome of the leader.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

Good practices are always useful for us. Within 18 years we have gotten knowledge, but we love to learn from others new methods of work. I am very enthusiastic about study trips, much more than conferences.



### HARALAN ALEXANDROV

Advisor/Researcher New Bulgarian University Sofia Bulgaria hari.alexandrov@gmail.com www.nbu.bg

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I will like to explore the relations between CFs and the respective communities: what sort of community issues the foundation choses to address; what group interest it represents and how; which social trends it encourages; does it aspire to transform dysfunctional cultural and behavioural patterns, etc.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

The central question related to my work is to what extent philanthropy in general and CFs in particular have the capacity to enhance the quality of life in poverty stricken, underdeveloped communities of the ghetto type.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

After each of the study trips to European CFs I use to organize a workshop to share my impressions and reflections with my collaborators and graduate students, involved in relevant community development projects.

### INESE BOŠA

Fundraising and PR manager Valmeiras Novada Fonds Valmeira Latvia inese.bosa@vnf.lv www.vnf.lv

### WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I would like to know more about supported projects, qualities why they are choosed. Some examples, study trips to grantees, fundraising methods and events, relationships with municipalities, methods and examples of involving local people in community work, CF experience in western countries (success and challenges for them). Their relationship with board members and experience of keeping them motivated.

From the program I expect some time to catch up with the team, getting to know each other, understanding principles of CF (from all participant perspectives) and after we have got some background about each other – to have study trips (then we can concentrate on specific cases/experiences). It would be grate to have friendly, informal environment in group.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How can I persuade some to donate someone who believe that it is government responsibility to take care? How we can have more ambitious projects/ideas from locals? What is our product?

#### INESE BOŠA

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

I would appreciate the possibility to explore and understand the CF situation in Germany. I would like to share criteria for supporting projects with my colleagues and board members, ideas of fundraising and publicity approaches of engaging citizens.

# WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

Maybe a bit optimistic, but CFs are a natural part of communities. People aren't questioning "why?" but "why there isn't and how we can have it?"

# WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Green and orange, Latvian cold soup, dogs.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB:

A watched pot never boils.

#### IRINA NOVIKOVA

Program manager CAF Russia Moscow Russia inovikova@cafrussia.ru www.cafrussia.ru



### WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

This trip is a great opportunity for improvement of my professional skills and widening my knowledge about international practices in the field of community philanthropy. It would be particularly interesting to learn the experience of a CF supporting organization in ways of interaction with CFs, how to accumulate recourses for join action.

### WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

What are the best tools to measure the social impact of CF? How for CF supporting organization to become a useful working hub for information/knowledge for local foundations?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

I hope to get a clear view on how to build productive communication and interaction with CFs in the country so that it would be beneficial to everyone.



#### IRINA NOVIKOVA

Program manager CAF Russia Moscow Russia inovikova@cafrussia.ru www.cafrussia.ru

## WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

CFs will carry out activities in every town of Europe from rural to urban areas.

# WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

My favourite colour is orange – its bright, positive and uplifting.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Practice what you preach.

### JAN DESPIEGELAERE

Program manager West Flanders Community Foundation Kortrijk Belgium despiegelaere.j@kbs-frb.be www.streekfonds.be



# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

To strengthen relations, networks and connections with European colleagues in order to a) be able to work together, share expertise and ideas and b) contribute to build a network of human capital that will feed, support and be the ECFI for the future.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

- a) governance model of other CFs
- b) specific projects or good practices that we can learn from
- c) best ,failures'
- d) networking and sharing possibilities in a peer-2-peer network

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

We are very eager to learn from other foundations and how they have dealt with some issues, and on the other side we are happy to share our own expertise on several theme's, like for example working in close relation with local or regional media.



# JANA KUNICKÁ

Board Member Healthy City Community Foundation Banska Bystrica Slovakia jana.kunicka@gmail.com www.knzm.sk

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

- Generally, the overall expectation in terms of experience I hope to experience an exposure to different CF practice, different communities, different leadership, different ways of doing stuff....
- In terms of learning about particular topics, I would like to point out two particular areas:
  - Role of volunteers in CF, their responsibilities, training, mutual benefits, motivation the details of the experience of visited CFs
  - Process of fundraising structure, strategy, system, responsibilities, who, when, how, supporting materials, role of board, volunteers, etc. – the details of the experience of visited CFs.
  - Other: cooperation among German CFs, its benefits and challenges, support structure.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

- Our role as a leader in community, influencing public opinion, especially around sensitive issues such as minorities, refugees, anti EU propaganda, etc.
- Communication tools of the CF towards public when we are overloaded with information, conspiracy, virtual anonymous discussions, etc., how to communicate clearly and well?"

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

We are currently in the process of starting a new fundraising system, therefore any information, best practice examples, experience in the area of systematic FR process is very valuable for our CF and can further be implemented into our planning.

Furthermore, because of the lack of personal capacity, we are exploring possibilities to delegate some work activities on volunteers. We understand that there is good experience among German CFs regarding working with volunteers and we would like to learn more. Our experience from this study trip will be shared with our colleagues within our CF at the Board meeting and other structures meeting. Also, we will share it with our Slovak CFs colleagues within Association of CFs in Slovakia at our regular meetings.

We can also share some relevant information with other local NGOs partners and grantees in our community at local meetings.

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

Flourishing in small cities and regions as sustainable source of support for local projects and initiatives.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Colour: blue, meal: steak and veggies, animal: dog.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

I saw that. - Karma



### JAYNE WOODLEY

Chief Executive Oxfordshire Community Foundation Oxford United Kingdom Jayne@Oxfordshire.org www.oxfordshire.org

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

Gain understanding of different strategies being adopted by CFs across Europe.

Hear how successful Philanthropy can be in addressing social problems.

How to develop networks that will deliver sustainable growth in new donor relationships.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How to make the ask for ,endowment gifts' more appealing and its rationale more easily understood.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

Oxfordshire Community Foundation is keen to collaborate with others and learn from the success of CFs outside of the UK, both across Europe and more widely throughout the world.

Board of trustees would like to offer opportunities for trustees of other CFs to visit or provide input into our strategy.

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

Offering a means for philanthropy to provide a real alternative to political parties.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Horse.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Alone we can do so little together we can do so much.



#### JULIA SZANTON

Facilitator Independent Consultant Oberhoffen-les-Wissembourg France jszanton@posteo.de n.a.

## WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

In 20 years I hope to see a movement in Europe that is playing an important role in facilitating community discussion and funding well-conceived, well-linked responses at community level to the larger themes facing Europe today, such as aging, gainful employment and other opportunities for youth, and responses to environmental and economic change, as well as those themes that are yet to emerge.

# WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

My favourite meal is "bryndzove halusky so slaninou", a meal of potato dumplings, sheep's cheese and bacon. I get hungry just thinking of it!!!

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

All that glitters is not gold!

### MARIE-LUISE STOLL-STEFFAN

Board Member Die Wiesbaden Stiftung Wiesbaden Germany stollsteffan@gmail.com www.die-wiesbaden-stiftung.de



## WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

As I am the German Facilitator of the trip, this question doesn't apply to me. But I wish that our guests get a lot of useful information and truly connect (and stay connected) with CF representatives in Germany.

### WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

As I am the German Facilitator of the trip, this question doesn't apply to me.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

As I am the German Facilitator of the trip, this question doesn't apply to me.



#### MONIKA PISANKANEVA

Philanthropy Development Manager Workshop for Civic Initiatives Foundation Sofia Bulgaria mpisankaneva@wcif-bg.org www.wcif-bg.org

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

Learning about the set up of German CFs, their affiliation with government institutions, or with major businesses, their governance model(s), their main topics of interest, and their income sources. Making contacts with some German CFs that could potentially be used for peer-learning exchanges of Bulgarian CFs.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How do German CFs ensure their sustainability? How do German CFs address burning issues (for example the refugee crisis, racism, etc.) and do they at all? How do German CFs collaborate with each other? What is the main source of capacity building for the German CFs?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

It will enrich my knowledge of different CF sustainability models, and this will have an impact on the work of WCIF as national CF-support organization. The experience will be shared directly with the Bulgarian CFs and will enrich our technical assistance and capacity building program.

## MONIQUE VAN BIJSTERVELD

Project manager Stichting Lokale Fondsen Netherland Amsterdam Netherlands m.van.bijsterveld@lokalefondsen.nl www.lokalefondsen.nl



## WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

Good examples, interaction, sharing ideas, information, governmental issues, fundraising tips, empowerment, inspiration, network, contribute to others. How to set up a successful CF.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How to set up more successful CFs? How to be of meaning for the CFs?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

I will share everything in the organisation and with the CFs in the Netherlands (64).



### PAOLO BARBETTA

Researcher Catholic University Milano Italy gianpaolo.barbetta@unicatt.it www.unicatt.it

### PETR VESELÝ

Programme manager Ustí Community Foundation Ústí n.Labem Czech Republic petr@komunitninadace.cz www.komunitninadace.cz



## WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

- To get to know day to day practice in German CF grant making programs (mechanics of grant distributions, monitoring and evaluation process, grant-impact assessment).
- Donor service programme. To get to know approach to donor services of German CFs, system of work with individual and corporative donors including major donors)
- Raising visibility of CFs.

### WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

How to run Community needs Assessment in circumstances of small CF. How to measure impact of grants provided and how to promote results of the grant impacts.

#### PETR VESELÝ



#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

It may give me important feedback that can help me to incorporate gained know how from Grant making and Donor service programme into practice of our CF. I will share what I gain not only with members of our CF staff and Board, but also with the colleagues from other Czech CFs on the occasion of Association of Czech Community meetings.

### R. ALEJANDRO HERNÁNDEZ RENNER

Director Fundación Maimona Los Santos de Maimona Spain ahernandez@lossantos.org www.maimona.org



# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

Sharing knowledge; contrasting strategies; visiting cases under technical explanation. At my home organization, we are shifting this year from a strategic approach based on planning towards a more experimental way of doing, and we would like to contrast this view with colleagues. I also have an interest in reinforcing our European network, and in searching for models from Germany for eventually constituting an Iberian (Portugal + Spain) network of CFs.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

Economic viability in the long term; promotion of innovative philanthropy; reinforcement of community capacities; impact evaluation; the challenges for rural areas in Europe.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

I am sure that it will improve our scope on the issues mentioned above, provide us with some concrete and applicable ideas, and allow us to broaden a network of experienced colleagues for future consultation and eventual collaboration in international projects.



#### R. ALEJANDRO HERNÁNDEZ RENNER

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

Everywhere on the continent, if we succeed in communicating and promoting them.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Green/Gazpacho (cold tomato soup)/Penguins.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Vale quien sirve (value lays in being useful to others).

# SELMA MEMIŠEVIĆ

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# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I´m really looking forward to this trip and I have to admit that my expectations are high. Bearing in mind that Germany is a country which shows the highest dynamics of growth of CFs I am sure that there is a lot to learn from their working experience. Also, for me the most important part of learning is in the field of philanthropy because I know that Germany has a strongly developed culture of giving to others.

My biggest wish for this year is to knowledgeably reinforce or upgrade myself and move form project management to the management of TCF Program for development of philanthropy. This Study Trip is a great opportunity for me to meet other philanthropic organizations and foundations, and to learn more about different models of CFs and their approaches to funds development, donors services and philanthropy in general.

This new experience will help me to improve personal capacities in the filed of philanthropy. I especially hope to get the chance to meet colleagues from similar organizations and foundations and to exchange ideas and experiences with them.

#### SELMA MEMIŠEVIĆ



"How to encourage citizens activism and culture of volunteerism in Tuzla region?

How to encourage philanthropy and increase local investments for community development in Tuzla region?"

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

It can help in many ways. By learning how other foundations work, especially those foundations which are working successfully since many years.

Their experience is priceless. Working with the applicants, the way of how those organizations are growing and developing themselves, methods highlighting how to increase the number of philanthropists, methods and ways how to enhance awareness of local people about philanthropy, because Germany has a strong and continual tradition of philanthropy. Similar topics are of great importance and they can help to advanced TCF development plans. After each study trip, we have this practice in TCF to exchange all newly gained experience with other colleagues. In addition to writing of an extensive field trip report, which we send to our Director and colleagues, we use the opportunity of our scheduled team meetings to present to our colleagues what we have learned and share experiences and practices of other organizations which we had visited. Likewise, in our daily work and communication with other stakeholders (applicants, donors) we are trying to present good practices and lessons we have learned on our study trips.

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

I see them as a self-sustaining organization. Organizations that contribute to the development of viable and promising community for citizens. Where active citizens with their participation and their own resources create a sustainable and secure future for all generations.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Colour: red; Meal: spaghetti with hot or spicy sauce; Animal: dolphin.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Lijepa riječ i gvozdena vrata otvara. (A kind word can open even the iron gate.)



# STÉPHANIE IOAN

General delegate BORDEAUX MÉCÈNES SOLIDAIRES Bordeaux France s.ioan@bordeauxmecenes.org www.bordeauxmecenes.org

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I want to meet CFs to discuss about our practices and share experiences: including governance, territory animation, project financing process, mobilization of private resources, and measurement of local impact.

I also hope to participate in and influence the development of the European CFs with professional and passionate actors.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

Who are your stakeholders and what are their different implications in your CF?

How are decided and implemented your priority programs? How do you approach the question of the impact measurement? What are your future developments?

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

We are each a little isolated in our CFs, and we need to come together, share experiences and bring a shared vision. In France, CFF helps us for it with the "Circle of Community Foundations" but we do inspire EU-wide very positively.

On our return, we shall be rich these exchanges, stakeholders of the network of European CFs. We may write articles and organize a local conference on the teachings of the Study Trip to advance with us our partners: founding local governments but also businesses, institutions and associations.

### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

I believe European CFs will grow to take a place of reference on their territories. They will coordinate projects of general interest with the citizens, local authorities and firms. They will share their expertise with all the stakeholders and the other CFs of Europe.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Colour: green Meal: avocado, chicken curry, cheese, mango salad... Animal: cats

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Be the change you want in the world (Gandhi)



## TAMÁS SCSAURSZKI

Trustee Roots and Wings Foundation Budapest Hungary scsaurszki.tamas@gmail.com www.kozosalapon.hu

# WHAT ARE YOUR EXPECTATIONS FROM PARTICIPATING IN THIS PARTICULAR STUDY TRIP TO GERMANY?

I would like to get to know the German CF field better, including the characteristics of the "German" CF concept, the concept's relevance to the current situation in the country, CFs' practices around involving local people in their work as well as how CFs work at the national level. In addition, I would like to learn more about the CF fields in other countries participating at the Study Trip.

# WHAT SPECIFIC QUESTIONS RELATED TO YOUR WORK OR TO CF PRACTICE DO YOU ASK YOURSELF?

I would like to understand the CF concept used in Germany better as well as learn practices around:

- supporting the development of CFs
- involving local people/companies in the work of CFs
- working together with the local government
- promoting the concept and the work of CFs at the national level.

#### HOW MAY YOUR PARTICIPATION IN THE CF STUDY TRIP HELP ADVANCE YOUR ORGANIZATION'S DEVELOPMENT PLANS?

Well, I intend to share everything I learn with my colleagues in the Roots and Wings Foundation as well as with the CFs in Hungary.

#### VERA DAKOVA

Program Officer C. S. Mott Foundation London United Kingdom vdakova@mott.org www.mott.org



### WHERE DO YOU SEE EUROPEAN COMMUNITY FOUNDATIONS IN 20 YEARS?

I see numerous, strong and effective CFs in every country, well connected on the national and European levels, fostering local solutions to global social, environmental and economic challenges.

### WHAT ARE YOUR FAVOURITE COLOUR, YOUR FAVOURITE MEAL OR YOUR FAVOURITE ANIMAL?

Green, fresh salads, German Shepherd dogs.

#### LAST BUT NOT LEAST, YOUR FAVOURITE PROVERB (YOU CAN WRITE IT DOWN IN YOUR MOTHER TONGUE, BUT PLEASE TRY TO TRANSLATE THE MEANING INTO ENGLISH):

Enjoy your life, it's later than you think ... :)